

driller

Florida

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2019
FGWA ANNUAL
CONVENTION & TRADE
SHOW PREVIEW

BIOLOGICAL TESTING- RELATIONSHIPS, OCCURRENCES, AND TRENDS

PAGE 4

2019 FGWA ANNUAL CONVENTION SCHEDULE

PAGE 12

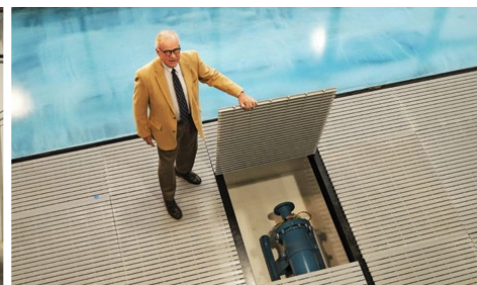
LEGISLATIVE UPDATE

PAGE 20



YOU ARE FGWA

BO ANDERSON



FLOMATIC 85TH ANNIVERSARY AND PLANT EXPANSION

How did you get started in the industry?

I stumbled upon Flomatic Valves thru a friend, when I was a young engineering student in late 1969 looking for my first job opportunity. I had no idea back then how a valve worked. At that time, Flomatic had an engineering department of just one person.

There was nobody to ask or consult with. I had to find out the inner workings of various valve products and what made a good design and a not-so-good design on my own.

A lot of trials and errors on my drafting table and my lab. Back then, everything was designed by hand using a slide ruler, as there were no computers. Today, here at Flomatic, we have six dedicated engineers with state-of-the-art computers, latest modeling software, and 3-D printers.

Explain your passion for the industry.

This year, I celebrate my 50th year with Flomatic Valves and in the water well industry. I am more excited about the future now than I ever was.

First, we have a very good relationship with our customers who believe in us. We listen very carefully to their ever-changing needs, which translates into new product opportunities for us.

The customer does not always articulate their needs in great detail, which makes product research and development very important. This has led to numerous new patented valve products which have provided both Flomatic and our customers with profitable growth.

As a result, Flomatic has developed a corporate culture, through the organization, where passion for producing high quality valve products and our customers are paramount; complemented by the best management quality systems. Flomatic is one of the only valve companies in the industry that is certified for over two decades to both the international quality management systems ISO9001 and ISO14001.

How important is it to be involved in FGWA?

The Florida Ground Water Association is crucial to the water well contractor for their continuing education. The FGWA has done a great job promoting and protecting the Florida water well industry. As a vendor, we support the organization and participate in meetings, exhibitions and educational events. I personally feel that it is important to support the FGWA and the industry that you serve.

Tell us about the company you work for: service provided, when it started, etc.

Flomatic started in 1933, over 85 years ago, as a small valve manufacturer with a small bronze foundry in upstate New York. We have substantially increased our valve product offering to include valve products from a 1/4" in size to larger 36" automatic control valves.

In addition, this week we completed a factory expansion that included a new R&D testing and wet lab, which includes a new training facility.

In addition to having a great team of employees, we have a state of the art manufacturing facility complemented by the best customer service team.

What is your biggest accomplishment or success working in the industry?

In addition to the success of positioning Flomatic Valves as a formidable valve manufacturer, I have truly enjoyed working with The Water Systems Council (WSC), the National Groundwater Association (NGWA), and the Water Well Trust (WWT) on nationwide industry challenges.

We have worked for well over a decade trying to get our industry better represented to our Government and Congressional leaders in Washington, DC.

This is now becoming a reality and starting to pay off and you will see more positive things happening very shortly from WSC,

NGWA, and the WWT as a direct result. Great stuff!

What do you think the biggest challenge is to the industry?

The industry is stagnant or losing out daily against larger centralized municipal systems, where funding is much easier.

As I mentioned earlier, the long and persistent work of our industry organizations WSC, NGWA and WWT, The Savings Act and now the funding opportunities are the new reality. **This is the FIRST big positive change for the domestic water well industry.**

In addition to the success of positioning Flomatic as a formidable valve manufacturer, I have enjoyed very much working with all the professionals in the industry that have helped us to become who we are today. Thank you!

Any personal stories/hobbies/interests that you would like to share?

When I am not working at our plant or at our R&D facility or flying to a state water well event, I enjoy boating and traveling with my wife. I also like to watch my birds for which I have built several birdhouses and bird feeders in the hopes to keep them well fed during this cold winter.

Why is FGWA membership important to you?

It is important for all Florida contractors and professionals working in the industry to be a member of the FGWA in the advancement of the ground water industry, and the protection, promotion, and the responsible development and use of ground water resources in the State.

The continuing education component that only FGWA can provide is so important for serving the members who produce, study, utilize, remediate, market, protect, or manage groundwater and services in the State of Florida.

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